

"AIRCRAFT EDUCATION PROGRAM"

National Aircraft Finance Association "NAFA"

&

American Society of Appraisers "ASA"

11th Annual NAFA/ASA Education-Appraisers Seminar

Tuesday May 3rd, 2011

To be held in conjunction with the **40th Anniversary NAFA Conference**

40th Anniversary NAFA Conference

May 3 - 6, 2011

Harbor Beach Marriott

Ft. Lauderdale, Florida

Presented by:

Ken Dufour, ASA - President, Aviation Management Consulting, Inc. &

Adjunct Professor, Embry-Riddle Aeronautical University

Wade L. Young, ASA, Underwriting Consultant, AirValues, Wichita, Kansas

Course Cost

NAFA Members \$775.00 (Course Only)

Non-NAFA Members \$975.00 (Course Only, space permitting)

For more information contact:

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The American Society of Appraisers will accept eight continuing education hours for this program.

NAFA/ASA EDUCATION-APPRAISAL SEMINAR

May 3, 2011

EMBRAER
276 SW 34TH STREET
Ft. Lauderdale, Florida 33315

Tentative program outline

- 8:00AM - 8:30AM Registration, Introductions, Welcoming Remarks
- 8:30AM - 9:30AM Embraer Tour
- 9:30AM - 11:30PM Embraer Background, Today, Future (Luciano Froes, Embraer)
- 11:30AM - 12:00PM AMSTAT Market Changes (Andrew Young, AMSTAT)
- 12:00PM - 1:00PM Lunch
- 1:00PM - 1:45PM Appraisers Role in Asset Based Lending (Joe Dini, Air Credit Alliance)
- 1:45PM - 2:15PM Recap Maintenance Programs/ Airframe Calculations (Carl Janssens, Aircraft Bluebook/ AC U KWIK)
- 2:15PM - 2:30PM Break
- 2:30PM - 3:45PM Winners and Losers in Current Business Jet Market (Rudy Tenore, Banc of America Leasing)
- 3:45PM - 4:30PM Approaches to Value Forecasting (Rich Newton, Chase Equipment Finance)
- 4:30PM - 5:00PM Summary, Questions and Final comments

******Attendees are responsible for their own transportation to the facilities******
Lunch will be provided

Please note: schedule subject to change