



*NAFA's 38th ANNUAL CONFERENCE  
APRIL 21 – APRIL 24, 2009  
HARBOR BEACH MARRIOTT RESORT & SPA  
FORT LAUDERDALE, FLORIDA*

**“Financial Uncertainty and the Way Forward”**

**Tuesday, April 21**

**8:00am-5:00pm** NAFA / ASA - Aircraft Education Program  
(Optional – See Enclosed Program, Schedule and Pricing)

**Wednesday, April 22**

**9:00-11:30am** Registration and Continental Breakfast  
VENDORS FORUM - Meet and Greet

**12:30pm** NAFA Annual Golf Classic, including lunch – Grande Oaks Golf Club, Ft. Lauderdale

**12:30-5:00pm** Mojito Madness Cruise, including lunch

**7:00pm** COCKTAIL RECEPTION & DINNER

**Thursday, April 23**

**7:00-8:15am** Registration and Continental Breakfast

**8:15-8:30am** ANNUAL BUSINESS MEETING & OPENING REMARKS  
Keith Graham; President, NAFA

**8:30-9:30am** GENERAL SESSION: ECONOMIC OUTLOOK  
“World Economy Unhinged: Can We Return To Cyclical Boundaries?”  
Steven Wieting; Managing Director, Economic & Market Analysis, Citigroup Global Markets

**9:30-9:45am** Coffee Break

**9:45-10:45am** GENERAL SESSION: MARKET OUTLOOK AND INDUSTRY OVERVIEW  
Richard Aboulafia; VP – Analysis, Teal Group Corporation

**10:45-11:00am** Coffee Break

**11:00-12:00pm** GENERAL SESSION: FINANCE PANEL  
Moderator: Michael T. Amalfitano; Banc of America Leasing  
Panelists: Wayne Starling; PNC Aviation Finance  
Ford von Weise; Citi Global Wealth Management  
Ann Ford; Bank of America Dealer Financial Services

**12:00-1:00pm** LUNCH



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**“Financial Uncertainty and the Way Forward”**

Thursday, April 23  
1:00-5:00pm

**BREAKOUT SESSIONS: 2 Concurrent Sessions, with 5 Interactive Workshops**

**BREAKOUT SESSION: PISTONS AND TURBOPROPS**

*Workshop 1: Products Panel*

Panelists: Bruce Cady; Piper Aircraft, Inc.  
Jens Hennig; GAMA  
George Van Bortel; Van Bortel Aircraft, Inc.  
Barron Thomas; Barron Thomas Aviation

Topics: Current Trends; Forecasting & Production; New Product Development

*Workshop 2: Changing Credit Standards and Administration Pitfalls*

Panelists: Greg Holst; 1<sup>st</sup> Source Bank  
Keith Graham; Salem Five Bank  
Bill Allen; Commerce Bank  
John Hoffman; Hoffman & Hoffman, P.C.

Topics: Effects of Current Economy on Credit Standards, Lending Rates and Loan Structures; Impact on Business

*Workshop 3: Trends and Evaluations*

Panelists: Fletcher Aldredge; Aircraft Value Reference (VREF)  
Carl Janssens; Aircraft Bluebook  
Ken Dufour; Aviation Management Consulting, Inc.

Topics: Effects of Current Economy on Values, Outlooks & Trends

**BREAKOUT SESSION: BUSINESS JETS**

*Workshop 1: “Macro” Issues Facing the Market*

Panelists: Bob Wilke; TRIAX Capital Partners, LLC  
Rudy Tenore; Banc of America Leasing  
Bill Quinn; Cerretani Aviation, LLC  
Lou Seno; Jet Support Services, Inc. (JSSI)

Topics: Market Overview; New Product Developments; Views & Forecasts

*Workshop 2: “Micro” Issues Facing Jet Acquisitions & Financings*

Panelists: Brian Proctor; Leading Edge Aviation Solutions  
David Deitch; Jet Aviation Business Jets, Inc.  
Leonard Beauchemin; Aero Techna Solutions, LLC  
Edward K. Gross; Vedder Price, P.C.  
Christopher J. Ellis; Avpro, Inc. (Invited Panelist)

Topics: Valuing Your Aircraft; Protecting Your Asset; Acquisition, Use & Disposition

6:00-7:15pm

**COCKTAIL RECEPTION**

7:15pm

**ANNUAL BANQUET**

Speaker: Story Musgrave; Six-Time Space Flight Veteran and NASA Astronaut (Ret.)

Friday, April 24

7:00-9:30am

**NETWORKING BREAKFAST BUFFET**